Hey sales!

Commit or upside?

Forecasting is a team effort. It's more than just predicting numbers. Its discussing opportunities, planning steps to close and discussing how confident your team feels about hitting their number.

Cisco Webex brings your numbers and conversations together.

Now you have one place for your team to message, meet and share files on the go. Take the stress out of forecasting with a more connected team.



Cisco Webex

Be accountable

Once you have received your quota, share it in the space and have your team flag it. This makes it easy to track progress as you go.

Flag messages and files

Real-time forecasting

Create a space to provide deal updates. Not only do you get real- time updates on the fly about deals in upside or commit - but your team can share in the excitement and celebrate those closes with Gif's and emoji's!

Create a space

Team weekly

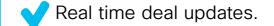
Face to face meetings are hard when you're on the road constantly. Click to add a live meeting to any team space. Now you can have a live discussion and hit your quota!

Schedule a meeting

Best practice sharing

Great sales teams learn from each other. After team calls, have everyone share their best customer presentations, demo's and objection handling tips to your team space.

Share files



Easy mobile presentation sharing.

