



## For Small Businesses



If you own or work for a small business you have a very unique set of needs. With limited resources you require creative solutions to improve the way you operate, grow, compete and succeed. WebEx provides small businesses with an affordable way to accelerate growth and communicate more frequently, effectively and profitably with customers and prospects.

*"In our fast growing business WebEx enables us to respond and react to sales leads with greater efficiency. Within the first 18 months, we have saved over \$400,000 in travel costs and expenses by holding more meetings on line. What we need now is a way of converting frequent flyer miles to frequent WebEx miles."*

--- Neil Vivian  
VP Technology Solutions  
eResearchTechnology

For more information on the Small Business Packages please contact a Solution Specialist today at

**1-877-509-3239**

WebEx makes it easy for you to incorporate online meetings and web seminars into your business by offering a choice of two convenient packages.

### ➔ **Small Business Value Package**

Designed for the Small Business looking to increase the number of leads coming in and profitably grow the business. This package includes:

- **WebEx Meeting Center** - Perfect for interactive team meetings, design reviews, and sales forecasting meetings.
- **WebEx Event Center** - Everything you need to easily plan and produce successful online events.
- **Meeting Assist** - WebEx Coaches provide you with the support and assistance you need to make sure your meeting goes off without a hitch.
- **Production Services** - WebEx Certified Producers will monitor and provide real-time assistance throughout your online event.
- **Integrated Audio Conferencing** - Provides added convenience and control for the audio portion of your meetings and events.

### ➔ **Small Business Premium Package**

Designed for the Small Business looking for a solution to make cross-functional customer and operational communication more effective and efficient. This package includes:

#### All the Components of the Small Business Value Package, plus:

- **WebEx Sales Center** - Delivers high quality, productive sales presentations and demos through this personalized online selling application.
- **WebEx Training Center** - A dynamic virtual classroom for the most interactive and effective live, online training.
- **WebEx Support Center** - A remote online support service that increases the speed and efficiency of your customer support organization.

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Note: Certain features and capabilities may not be available for all services. Contact a WebEx service consultant at +1.877.50.WEBEX or +1.408.435.7048 for a complete description.

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