Webex: The award-winning platform that has customers and analysts raving.

Webex is fueling a new era of collaboration, customer experience, and event management. And it’s showing.

Discover what customers are saying, why analysts rave, and how award-winning Webex solutions and devices are transforming communication and collaboration.

“It’s almost like magic where everything comes together into one and users just have that seamless journey in Webex.”

Edward Green
Head of Commercial Technology, McLaren Racing
01
Webex in the lead
# Webex leadership by the numbers.

<table>
<thead>
<tr>
<th>Meetings</th>
<th>100B+ Minutes of background noise removed</th>
<th>27B Meeting minutes annually</th>
</tr>
</thead>
<tbody>
<tr>
<td>Security</td>
<td>225M+ Files &amp; URLs scanned for malware per month</td>
<td></td>
</tr>
<tr>
<td>Messaging</td>
<td>1.2B+ Messages sent per month</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Calling</th>
<th>50M+ Cloud users</th>
<th>13M Webex Calling users</th>
<th>8B+ Monthly calls</th>
</tr>
</thead>
<tbody>
<tr>
<td>Devices</td>
<td>31 Red Dot Design Awards for video devices&lt;sup&gt;1&lt;/sup&gt;</td>
<td>100M+ Devices shipped</td>
<td></td>
</tr>
<tr>
<td>Platform</td>
<td>110 Global data centers</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Contact Center</th>
<th>3.6M Agents</th>
<th>36K Customer enterprises</th>
</tr>
</thead>
<tbody>
<tr>
<td>CPaaS</td>
<td>270M+ Messaging API hits per month</td>
<td>30B+ Interactions delivered per year</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Events</th>
<th>3M+ Attendee networking connections</th>
</tr>
</thead>
<tbody>
<tr>
<td>Webinars</td>
<td>70M+ Webinar attendees per year</td>
</tr>
<tr>
<td>Polling</td>
<td>300M Participants and counting</td>
</tr>
</tbody>
</table>

<sup>1</sup> Red Dot, 2022.
The awards keep coming...

Best Value for Price (2022)¹

Best UCaaS Provider (2023)²

Best Meeting Room Product (2023)³

Editors’ Choice Award (2022)⁴

Best Relationship (2022)⁵

Best Feature Set (2022)⁶

Top Rated (2023)⁷

Users Most Likely to Recommend (2023)⁸

Momentum Leader (2023)⁹

Connecting when milliseconds matter.

“Webex technology is embedded throughout our team’s operations, helping us to be connected and agile with our people who operate at race pace around the globe.”

Matt Dennington
Executive Director, Partnerships, McLaren Racing

Read Story
02
Calling
Calling market leadership.
Trusted by millions worldwide, across cloud and on-premises

50M+
Cloud users (partner & Cisco hosted)

13M
Webex Calling users

700+
Partners

100M+
Calling devices shipped

8B+
Monthly calls

130+
Markets served
Webex Calling is best of breed.

Users rate Webex Calling the best in five key areas.*

<table>
<thead>
<tr>
<th></th>
<th>Webex Calling</th>
<th>RingCentral(^1)</th>
<th>Mitel MiCloud(^2)</th>
<th>GoTo Connect(^3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cloud PBX</td>
<td>8.7</td>
<td>5.4</td>
<td>8.2</td>
<td>8.2</td>
</tr>
<tr>
<td>Call Management</td>
<td>8.9</td>
<td>6.1</td>
<td>8.6</td>
<td>8.2</td>
</tr>
<tr>
<td>VoIP System Collaboration</td>
<td>9.1</td>
<td>5.7</td>
<td>7.6</td>
<td>8.6</td>
</tr>
<tr>
<td>Mobile Apps</td>
<td>9.1</td>
<td>6.4</td>
<td>6.2</td>
<td>7.4</td>
</tr>
<tr>
<td>Usability</td>
<td>9.6</td>
<td>3.1</td>
<td>8.0</td>
<td>8.1</td>
</tr>
</tbody>
</table>

*Scores out of 10
1. TrustRadius: What users are saying about RingCentral MVP vs Webex Calling. September 1, 2022.
2. TrustRadius: What users are saying about MiCloud Connect vs Webex Calling. September 1, 2022.
3. TrustRadius: What users are saying about GoTo Connect vs Webex Calling. September 1, 2022.
Webex Calling proven reliability

Historical uptime

99.999%  
Last three months

99.999%  
Last six months

99.999%  
Last nine months

99.999%  
Last twelve months

Total downtime over past year: 3.02 minutes
Webex for BroadWorks sees 3x growth in Service Provider Partners worldwide.

Hosted jointly by Cisco and Service Provider Partners, Webex for BroadWorks meets the full range of enterprise communications and collaboration needs.

Excitement for the solution continues to rise, with total partners growing nearly 3x in the past 12 months.

Webex for BroadWorks partners

<table>
<thead>
<tr>
<th></th>
<th>4QFY21</th>
<th>4QFY22</th>
</tr>
</thead>
<tbody>
<tr>
<td>Count</td>
<td>41</td>
<td>116</td>
</tr>
</tbody>
</table>
Magic Quadrant for Unified Communications as a Service, Worldwide

Published November 28 2023

1. Gartner Magic Quadrant™ for Unified Communications as a Service, Worldwide. Rafael Benitez, Megan Fernandez, Christopher Trueman, Pankil Sheth, November 28 2023

This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Cisco.

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Aragon names Webex an industry leader for unified communications and collaboration.¹

¹ The Aragon Research Globe for Unified Communications and Collaboration, 2022, September 2022. Copyright © 2022 Aragon Research Inc. and/or its affiliates. All rights reserved. Aragon Research and the Aragon Research Globe are trademarks of Aragon Research Inc.
Forrester names Webex a Leader for unified communications and collaboration as a service (UCaaS).  

"Cisco provides enterprise UCaaS that emphasizes secure real-time communication. Webex by Cisco is an extensive communications solution that has been in the UCaaS market for decades. Cisco is now investing heavily into making the solution both more extensible as well as AI-enabled. The results of these investments are already appearing in features like NLU, AI notes, and an open hardware ecosystem." 

Learn more

---

1. The Forrester Wave™: Unified Communications As A Service (UCaaS), Q3 2023. Inc.

The Forrester Wave™ is copyrighted by Forrester Research, Inc. Forrester and Forrester Wave™ are trademarks of Forrester Research, Inc. The Forrester Wave™ is a graphical representation of Forrester’s call on a market and is plotted using a detailed spreadsheet with exposed scores, weightings, and comments. Forrester does not endorse any vendor, product, or service depicted in the Forrester Wave™. Information is based on best available resources. Opinions reflect judgment at the time and are subject to change.

webex
Our telecom operator calling partners, around the world.

700+ leading operators offer cloud calling using Cisco calling platforms.
Webex Calling leads in IT decision-maker survey.¹

"Apprise360’s assessment found that Webex addresses all five cloud PBX migration criteria and delivers a complete, high performance, integrated communication and collaboration platform."

<table>
<thead>
<tr>
<th>Ranking by Research Participants</th>
<th>Employee experience</th>
<th>Customer experience</th>
<th>Cost &amp; complexity</th>
<th>Cloud migration path</th>
<th>Flexible &amp; extensible</th>
</tr>
</thead>
<tbody>
<tr>
<td>Webex Calling</td>
<td>4.5</td>
<td>4.5</td>
<td>4.0</td>
<td>4.5</td>
<td>4.6</td>
</tr>
<tr>
<td>PBX Vendor #1</td>
<td>2.8</td>
<td>2.5</td>
<td>2.4</td>
<td>2.8</td>
<td>2.5</td>
</tr>
<tr>
<td>PBX Vendor #2</td>
<td>3.0</td>
<td>1.8</td>
<td>2.9</td>
<td>1.6</td>
<td>1.5</td>
</tr>
</tbody>
</table>

Webex noise removal receives highest rating at Enterprise Connect 2022 Cage Match

“Webex is the overall leader when both meetings and telephony capabilities are considered”

Phil Edholm
President and Principal, PKE Consulting LLC

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Webex Calling enables Broadcom to grow globally and nimbly.

“Webex Calling has given the user a far superior collaboration experience... It actually allowed users to start collaborating on the same platform, on Day One at the close of acquisition, instead of waiting months”

Stanley Toh
Head of Global IT, Broadcom

Challenges

• Quickly connecting 25,000 remote employees across 59 countries.
• Time consuming and costly to connect legacy on-premise infrastructure.

Strategy

• Moved to Webex Calling for seamless cloud calling.
• Leverages Webex Calling alongside Webex Meetings, Webex Messaging, Webex Contact Center, and Webex Devices for a unified collaboration ecosystem that can be controlled from a single app.

Results

• 25,000 new users added in one month.
• No business interruptions and zero escalations.
• Users from acquired organizations can connect on Day One.
Webex Go with AT&T
AT&T and Webex partner to deliver unrivaled mobility for today’s workforce.

“Mobility is key to enabling hybrid work. Businesses want a seamless and reliable communication experience. By deeply integrating our technology, businesses can be assured their communications are built on a solid foundation. Together we are unlocking new levels of productivity, agility, and connectivity—enabling teams to thrive in the modern work landscape.”

Mike Troiano
Senior Vice President, Business Products, AT&T
Webex Calling for FedRAMP
A modern and a complete calling solution

- Enterprise-grade calling features
- Easy-to-use and secure
- Centralized management and administration
- Multiple deployment options
- Flexible migration to cloud

Launch partners for Webex Calling for FedRAMP

cbts
CDW-G
Red River
PRESIDIO
BlueAlly
IRONBOW Technologies
03
Meetings
Webex Meetings by the numbers.

100+
Languages for real-time translation

27B
Meeting minutes annually

100B+
Minutes of background noise removed
Audience engagement is at the heart of Webex.

Energize your audience to participate in the conversation with live polling and moderated Q&A.

- Q&A
- Multiple choice
- Open text
- Quiz
- Rating poll
- Word cloud
- Ranking poll
G2 satisfaction scores put Webex ahead of key competition.¹

<table>
<thead>
<tr>
<th>Feature</th>
<th>Webex</th>
<th>Microsoft Teams</th>
<th>Zoom</th>
</tr>
</thead>
<tbody>
<tr>
<td>Screen sharing</td>
<td>96%</td>
<td>92%</td>
<td>89%</td>
</tr>
<tr>
<td>Recording</td>
<td>98%</td>
<td>95%</td>
<td>87%</td>
</tr>
<tr>
<td>Scheduling</td>
<td>95%</td>
<td>92%</td>
<td>87%</td>
</tr>
<tr>
<td>Polling</td>
<td>86%</td>
<td>84%</td>
<td>85%</td>
</tr>
<tr>
<td>Participant permissions</td>
<td>96%</td>
<td>95%</td>
<td>87%</td>
</tr>
<tr>
<td>Mobile</td>
<td>94%</td>
<td>89%</td>
<td>85%</td>
</tr>
</tbody>
</table>

Webex Meetings gets rave reviews from users.

Awarded G2 High Performer, Enterprise Leader, and Momentum Leader (2023)¹

Virtual Classroom and Screen Sharing² Leader and High Performer³ (2023)

G2 video conferencing leader in multiple regions across the globe (2023)⁴

Named PC Magazine’s Best Enterprise Video Conferencing Software (2022)⁵

Cisco recognized as a 2022 Gartner® Peer Insights™ Customers’ Choice for Meeting Solutions for the Webex Suite⁶

---

¹: G2. Webex Meetings Reviews & Product Details.
⁴: G2. Webex Meetings Reviews & Product Details.
Cisco named as a leader in video conferencing by Aragon.¹

"To date, Cisco is still one of the only vendors that has an integrated virtual assistant that will take commands from humans and do actions such as document action items and then distribute them."

1. The Aragon Research Globe for Video Conferencing, 2022, July 2022. Copyright © 2022 Aragon Research Inc. and/or its affiliates. All rights reserved. Aragon Research and the Aragon Research Globe are trademarks of Aragon Research Inc.
Omdia names Webex as a leader in collaborative meeting services.¹

"Webex has emerged as one of the most comprehensive collaborative meeting solutions. The depth and range of features offered by Webex have rapidly grown over the last year, making Cisco one of the fastest innovators in the market."

Prachi Nema
Principal Analyst, Omdia

¹ Omdia. Omdia Universe: Collaborative Meeting Services, 2022-23. Prachi Nema, June 1, 2022. Copyright © 2022 Omdia. and/ or its affiliates. All rights reserved.
Assisted reality—powered collaboration for medical professionals.

“We can connect directly from the operating room to the conference room and beyond internationally. It can give students an invaluable, real-time view of challenging or interesting cases.”

Merlin Antúnez, MD  
Medical Director & Orthopedic Surgeon, One World Surgery

Challenge

• One World Surgery, a nonprofit surgical center in Honduras, faced challenges with supplemental surgical expertise not always locally available and travel for medical mission visits hampered by the COVID-19 pandemic.

Strategy

• Webex Meetings integrated with RealWear assisted reality to provide real-time second opinions, case discussions, mentoring, and learning opportunities.

Results

• Patients receive quality care from local medical professionals, with remote surgeons providing another level of expertise.

• Staff teams in Honduras and the U.S. communicate regularly and even more effectively using Webex Meetings for administrative activities and strategic planning.
Webex Meetings helps small business perform at global scale.

“Webex is an established brand, easy to use, familiar to all, and simultaneous interpretation on top of all of its other features makes it just perfect for our industry.”

Nada Buric
Director, Aion

Challenges

• A provider of real-time interpretation services, Aion needed a reliable, secure video conferencing solution to connect global leaders with interpreters during high-stakes virtual meetings.

• They also needed a virtual meetings solution that was easy to use and engaging for employees.

Strategy

• Aion leveraged the simultaneous interpretation feature of Webex Meetings to seamlessly connect global leaders with interpreters during critical conversations.

Results

• Webex Meetings with simultaneous interpretation enabled Aion interpreters to easily work remotely and continue to provide the same level of service without missing a beat.

• Interpreters have quick and easy meeting join functionality.

• Simultaneous interpretation can be enabled when scheduling a meeting. From there, Aion can create an unlimited number of interpretation channels.
How Clayco, a leading construction and engineering firm, builds a culture of collaboration.

“Our business is constantly evolving. Webex provides the flexibility to really meet our needs as they continue to evolve.”

Russ Burns
President & CEO, Clayco

Challenges
• Consolidating nine separate conferencing platforms.
• Establishing a unified collaboration platform across the organization.
• Integrating 40+ mobile field construction sites into seamless collaboration.

Strategy
• Webex Meetings enables users to schedule, run, and record meetings.
• Meraki strengthens wireless network in head office and remote worksites.

Results
• Standardized workplace collaboration.
• Reduced travel with video conferencing and file sharing from Webex.
• Improved project management.
• Reduced demand on tech support.
04
Messaging
Webex keeps work flowing between meetings with **1.2B+ messages** sent every month.

1-on-1 messaging and group collaboration
Webex honored for team collaboration.

Recognized with TrustRadius Best Value for Price and Best Feature Set awards for collaboration

Recognized by G2 in the Leader, Momentum Leader, and Best Estimated ROI categories.

1. TrustRadius. Best of Summer 2022 Awards.
Cisco named a leader in Aragon Globe for Team Collaboration.¹

¹ The Aragon Research Globe for Team Collaboration, 2022, January 2022. Copyright © 2022 Aragon Research Inc. and/or its affiliates. All rights reserved. Aragon Research and the Aragon Research Globe are trademarks of Aragon Research Inc.
Leng-d’Or

“Webex lets us collaborate with all employees around the world. You can work in real time and share in real time. You can create new ideas and save them to the cloud.”

Enric Cuixeres Saez
CIO & Gateway Cybersecurity Ambassador

Odeabank

“Webex helps all our bank branches collaborate. Even when needing to work remotely, employees can send a quick message or securely share a file in the Webex App.”

Çağın Çirikciel
Head of IT Infrastructure

05
Devices
Turning any space into a productive workspace.

People deserve great collaboration devices that create incredible hybrid work experiences. Whether at home, the office, or anywhere in between, our award-winning Cisco devices transform workspaces so everyone can innovate together, no matter where they are.

Learn More

1. Cisco devices have won 31 Red Dot Design awards and six Best of the Best Red Dot Design Awards, among other accolades (Red Dot, 2022).
Cisco devices are **consistent** international design award winners.

- 31 Red Dot Design Awards
- 6 Best of the Best Red Dot Design Awards
- 13 Consecutive years Cisco devices recognized for outstanding design

**Cisco Desk Mini**
Red Dot Award 2022

**Cisco Board Pro**
Red Dot Award 2022 Best of the Best
Cisco Board Pro named Best Meeting Room Product.

Recognized as the best meeting room product at the UC Awards 2022, beating out Logitech, Poly, and DisplayNote.¹

Cisco devices voted leaders for video conferencing in TrustRadius 2022 Best of Awards.¹

Cisco Headset 730

Cisco Board Series

Cisco Room Series

Rebel is reimagining coworking spaces for the hybrid work era with Cisco devices.

“We designed the building around the concept of hybrid work — even before the pandemic. The pandemic only accelerated our thoughts around what we needed to do, and how we wanted to partner with Cisco and Webex to bring it all to life.”

Peter Jetzel
CEO, Rebel

Challenge
- A one-of-a-kind coworking hub, Rebel wanted to provide fun, adaptable spaces for people to collaborate, share knowledge, and drive innovation — as well as continue the conversation after hours or on the weekends.

Strategy
- Design Rebel spaces around the concept of hybrid work and integrate a suite of Cisco devices that work well with any meeting platform, making collaboration inclusive and interactive.

Results
- Rebel has created a unique and dynamic environment for hybrid work, empowering its users to collaborate with others around the globe.
Designit keeps creativity flowing with Cisco devices.

“Cisco devices have now become so integral in terms of how we work... We’ve used Cisco devices with Zoom, Google Meet, Microsoft Teams, and Webex. Throughout the day, we need to switch platforms, depending on what the clients use.”

Niklas Mortensen
Managing Director, Designit

Challenge
- Design their studio to power creativity and collaboration in a hybrid work world.

Strategy
- Utilize Cisco devices like Room Kits, Desk Pros, and Board Pros to build hybrid workspaces with employee well-being and creative collaboration in mind.
- Leverage the interoperability features of Cisco devices to connect with clients and colleagues from anywhere, no matter what meeting platform they’re using.

Results
- The Designit team has created an environment where creativity can flow and everyone can thrive, no matter where they’re working.
06
Webinars & Events
More meaningful events.

Webex Webinars

70M+
Webinar attendees per year

1.3M+
Webinars hosted per year

100K
Simultaneous participants supported

Webex Events

3M
Attendee networking connections
Comprehensive hybrid events are at the heart of Webex.

Internal
- Training
- Quarterly business review
- Sales kickoff
- Annual all hands

External
- Press conference
- Marketing webinar
- Conference
- Industry expo

Attendees:
- Training: 10
- Quarterly business review: 100
- Sales kickoff: 1,000
- Annual all hands: 10,000
- Press conference: 100
- Marketing webinar: 10,000
- Conference: 100,000

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Webex Events\(^1\) is a leader in event management platforms.

Best Event Management solution,
Best New Product (Onsite by Webex Events) in the Stevie American Business Awards \(^2\)

Top rated in two "Best" categories
and Best Ease of Use and Most Recommended\(^3\)

---

2. Stevie Awards for American Business 2022
Charter Communications creates rich virtual events with Webex Webinars.

"We do all of the production for our events, and we do it all with Webex."

Richard Bugbee
Director, Voice & Video Infrastructure, Charter Communications

Results

- Hosted engaging virtual events on Webex Webinars, leveraging features like streamlined Q&A and polling with Slido.
- 100% adoption rate with the Webex App, across all 100,000 people on the Charter team.

Background

In addition to using Webex devices and the Webex App for video meetings, messaging, and VoIP calling, Charter also started hosting large internal and external events on Webex Webinars.
Pro cycling Team DSM wows with annual launch event powered by Webex Webinars.

“Events like our team launch, where we present the team for next year, were always in person before. We always invited the press, partners, and other stakeholders. We usually had well over 150 people on-site in the past. But by going virtual with Webex, we had almost 2,000 subscriptions.”

Tyscha Coolen-Waaijer
Project Manager, Team DSM

Background
Team DSM took their annual event virtual with Webex Webinars. The new format allowed them to reach much larger audiences than previously possible and also empowered the team to continue making important personal connections with fans and media.

Results
• Reached 2,000 attendees globally
• Quickly moved a previously in-person event to an online format
• Real-time translation supported more effective communications
MAD//Fest partnered with Webex Events to bring their iconic in-person event to the virtual and hybrid stage.

"[The hybrid event] really took production to another level. We had to cater to the needs of in-person attendees and virtual attendees. That’s where the Webex Events platform enabled us to seamlessly join the conversation between in-person and online attendees, so people could meet remotely, they could tune into the content, they could interact with the content, and that was all through the Webex Events platform."

**Background**

Successful hybrid events seamlessly bring virtual and in-person attendees together. MAD//Fest did just that by leveraging Webex Events\(^1\) to power an event experience where both virtual and in-person attendees felt engaged, connected, and informed.

**Results**

- 21.47K connections made
- 82% renewal rate for event sponsors
- 30+ countries represented

---

**Dan Brain**  
Co-Founder, MAD//Fest

---

1. Webex Events (formerly Socio).
07
Webex Suite
Webex Suite

Designed to support all types of interactions

- Calling
- Messaging
- Meetings
- Whiteboarding
- Webinars
- Events
- Polling
- Video Messaging
Forrester Total Economic Impact Study:

Webex Suite delivered 204% ROI and a rapid 6-month payback.¹

"[Why [use] Webex Suite? Number one, you’re using end-to-end encryption and, for security purposes, that’s huge. Number two, it’s stable. And number three, the quality is excellent.”

Head of end-user services, technology manufacturing

¹ Forrester Total Economic Impact Study is conducted by Forrester in October 2023 on behalf of Webex by Cisco to provide an unbiased, third-party assessment of return on investment across various organizations, considering a range of essential factors. The findings are based on a composite organization, that is a global organization with 15000 employees and 100 locations, comprised of interviewees with experience using Webex Suite
Webex platform ranked highest in 5 key areas when compared to Zoom and Microsoft Teams in a report by ZK Research.¹

1. ZK Research: A Division of Kerravala Consulting © 2023 ZK Research

Read Study

¹ ZK Research: A Division of Kerravala Consulting © 2023 ZK Research
Integrated Care 24 delivers urgent response to remote work with Webex.

“The Webex Suite is the collaboration solution that unites us all. We’ve been able to bring people together, wherever their location.”

James Howes
Head of Infrastructure & Telephony, IC24

Challenges
• Enable seamless, secure remote work for contact center teams supporting critical health service
• Collaborate across the organization in remote work environment

Strategy
• Calling, meeting, and messaging in the Webex App supports organization-wide collaboration and hybrid work
• Cisco Packaged Contact Center Enterprise allows agents to work remotely in supporting the NHS 111 phone service

Results
• Accommodate 400% increase in health services demand with hybrid work
• Customer satisfaction scores before and after the pandemic increased 11% on average for IC24, while national scores decreased 2%

“The Webex Suite is the collaboration solution that unites us all. We’ve been able to bring people together, wherever their location.”

James Howes
Head of Infrastructure & Telephony, IC24

Read Story
08
Webex Platform
The Webex Platform accelerates what's possible in hybrid work with dynamic experiences that empower users and foster trust.
The power of the Webex Platform.

- Enterprise-grade security
- Simple administration
- Advanced collaboration features
- Extensible architecture
Scalable and global.

110

Webex cloud locations

- Global presence with local compliance
- Unmatched real-time media performance
- Failover and disaster recovery
Comprehensive collaboration security built in.

- Zero Trust security
- End-to-end encryption
- Identity verification
- Legal hold support
- e-Discovery support
- Regulatory compliance
- Auto-lock meetings
- Lobby controls
- Security for devices
- Security badges
- Data residency
- Responsible AI
- Simple administration
- On-prem key management
- Bring your own key
- Organizational data governance
- Ethical walls
- Advanced DLP
- Meet-meeting
- Auto-lock
- Lobby
- Advanced DLP
## Legal and regulatory compliance.

### Information security + privacy
- ISO 27xxx (ISO 27001 / 27017 / 27018 / 27701)
- SOC 2 Type II
- Germany BSI C5:2020
- EU Cloud Code of Conduct
- FedRAMP
- HIPAA third-party attestation
- Cisco’s Quality Management System
- ISO 9001
- CSA STAR L2
- DoD IL5 (Webex for Defense HCS-D)
- Spain ENS
- Australia IRAP
- Japan ISMAP
- Thailand ETDA
- Swiss DTL

### Regulatory
- HIPAA
- GDPR
- FERPA
- COPPA
- PIPEDA
- PHIPA
- CCPA
- PCI

### Cross-border transfers
- Binding Corporate Rules
- APEC Cross-Border Privacy Rules
- EU Standard Contractual Clauses

1. Not all Webex products have obtained all certifications listed. For example, only Webex for Government is FedRAMP authorized.
2. Webex continually assesses relevant regulations to ensure applicability and compliance, as needed.
“The innovation inside Control Hub brought some much-needed capabilities to the IT pro.”

Zeus Kerravala
Founder & Principal Analyst, ZK Research

Cisco’s Responsible AI Initiative.

Expands upon Cisco’s Human Rights Policy and Data Privacy Trust Center with:

- **Guidance and oversight**
  Continuous learning, policy setting, and observation cycles

- **Controls**
  Assesses AI programs with a principles-led approach: Transparency, Fairness, Accountability, Privacy, Security, and Reliability

- **Incident management**
  Expands Cisco Trust Center for stakeholder and customer response

- **Industry leadership**
  Participation in standards committees and business roundtables

- **External engagement**
  Government relations, sponsorship of ethical AI programs

Find out more at [https://trust.cisco.com](https://trust.cisco.com)
How the University of Wisconsin-Whitewater builds an inclusive education community with Webex.

“Webex Assistant has been a really excellent addition to Webex. There are lots of different ways we’re using it on campus. Some of our departments have asked all their faculty to make sure that it is enabled and turned on for any of their virtual meetings.”

Kirsten Mortimer
Technology Adoption Coordinator, UW-Whitewater

Challenge
• Meet the diverse education needs of students from different backgrounds, experiences, identities, and abilities.

Strategy
• Deploy collaboration technology tools from Webex including video conferencing, Webex devices, Webex Messaging, and Webex Webinars.
• Leverage the inclusive collaboration and accessibility features of Webex to serve the different learning styles in their diverse population.
• Use Slido for real-time polling to give all students a voice, gauge comprehension, and more.

Results
• Flexible and inclusive classroom experiences.
• Town hall meetings via Webex Webinars with live captioning services.
• Webex Assistant provides a variety of productivity and accessibility features during video meetings including real-time transcription and closed captions.
• Accessibility panel during Webex Meetings helps with screen reader notifications, the ability to change from dark to light mode helps some students see more clearly, and the chat panel’s customizable size also aids with accessibility.

Read Story
Credit union transforms virtual customer experience with Webex.

“Webex has been a win, win, win. It keeps us in touch with our team members and credit union members. The platform is reliable, secure, and always available with less operational overhead.”

Janaki Rao
SVP & Chief Technology Officer, Premier America Credit Union

Challenges
- Replace existing phone system in order to support remote workforce.
- Establish a unified collaboration platform for a hybrid work environment.
- Secure personal and financial data.
- Continue personal financial services with alternate remote tools.

Solutions
- Webex Suite: App, Meetings, Messaging, Calling
- Webex Contact Center with AI and chatbot capabilities
- Cisco Unified Communications Manager
- Cisco Enterprise Network
- Cisco Meraki System Manager

Results
- Ensures uninterrupted service to members.
- Allows remote working safely and securely.
- Expands online banking customer service.
- 99.999% phone system uptime with more cloud-enabled scalability and security.

Read Story
Extensible platform with strong partnerships and integrations

Growing ecosystem with 100s of integrations available
Your home base for every user, device, and workspace.

Control Hub—one powerful and intuitive management tool with the most advanced troubleshooting and insights available.
Customer experience
Webex customer experience solutions win the Best CX Solution award at the CX Awards.¹

Contact Center
Contact Center by the numbers.

3.6M
Agents

36K
Customer enterprises

370+
Certified Contact Center partners
Total Economic Impact™ of Webex Contact Center.¹
Forrester® financial summary (three-year risk-adjusted)

262%  13 Month  $6.8M
ROI    Payback   Benefits PV

Total costs PV, $1.9M
Total benefits PV, $6.8M

1. The Total Economic Impact of Cisco Webex Contact Center, October 2020.
A Forrester Total Economic Impact™ study commissioned by Cisco published October 2020
# Webex Contact Center Outperforms the Competition

Users rate Webex Contact Center the best in five key areas.*

<table>
<thead>
<tr>
<th></th>
<th>Webex Contact Center</th>
<th>Five9¹</th>
<th>Genesys²</th>
<th>NICE³</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agent Dashboard</td>
<td>9.3</td>
<td>8.2</td>
<td>6.2</td>
<td>8.6</td>
</tr>
<tr>
<td>Omnichannel Inbound Routing</td>
<td>9.6</td>
<td>8.3</td>
<td>8.0</td>
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</tr>
<tr>
<td>Live Reporting</td>
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<td>8.3</td>
<td>8.2</td>
<td>8.6</td>
</tr>
<tr>
<td>Multichannel Integration</td>
<td>9.7</td>
<td>7.9</td>
<td>7.1</td>
<td>8.4</td>
</tr>
<tr>
<td>Likelihood to Recommend</td>
<td>9.7</td>
<td>7.9</td>
<td>7.5</td>
<td>8.6</td>
</tr>
</tbody>
</table>

*Scores out of 10

2. TrustRadius. What users are saying about Webex Contact Center vs Genesys. August 23, 2022.
3. TrustRadius. What users are saying about Webex Contact Center vs NICE CXone. August 23, 2022.
Webex by Cisco is identified as a leader in the Aragon Globe for Intelligent Contact Centers 2022.¹

Currently, there's a critical need to solve customer problems faster with AI-powered contact centers. The Aragon Research Globe for Intelligent Contact Centers examines the major intelligent contact center providers, including industry-leader Webex.
Gartner

2023 Gartner Magic Quadrant™ for Contact Center as a Service

1. Gartner Magic Quadrant™ for Contact Center as a Service, Drew Kraus, Steve Blood, Pri Rathnayake, Pankil Sheth, 07th August 2023

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Webex Contact Center wins the Best Contact Centre Platform Award at the CX Awards.¹

Delivering quality banking experiences with cloud-based contact center technology.

"Webex is the center of our strategy. It'll be an integral part of communicating and sharing ideas with our colleagues and I think it is central to our success and collaboration with both our peers and external partners as we move forward."

Jason O’Dell
VP, Global Services Manager at First Horizon Bank

Challenge
• On-premise IVR systems and collaboration suites don’t mesh with modern customers or workspaces.

Strategy
• Webex Contact Center, Meetings, Webinars and Devices simplify the customer experience and bridge the gap between remote workers.

Results
• Customers experience 87% monthly self-service rates
• First Horizon employees gain a simplified and seamless collaboration suite, allowing them to work wherever and whenever they want.
“In a matter of weeks, we were able to shut down all of our call centers and enable 12,000 agents to get back on the phone to help our customers. We don’t have to be physically together because we have the tools that we need to stay in contact with each other.”

Tamara Jensen
Sr. Technical Product Manager, T-Mobile

**Impressive outcomes**

- Fine-tuned routing to ensure the right calls were going to the right agents
- Decreased agent attrition rate from 42% to 22%
- Decreased churn rate from 2.5% to 0.78%
Webex CPaaS Solutions
Webex Connect\(^1\) (CPaaS) by the numbers.

- **30B+** Interactions delivered per year
- **3.2B+** Journey flows per month
- **600M+** Communications API hits per month

---

1. Webex Connect was formerly marketed as imiconnect from imimobile
Connecting with customers anytime, anywhere, with a reliable messaging infrastructure.

**Tier 1**

**Carriers & Partners**
- Direct connectivity in the US, UK, Germany, Canada, India, and South Africa
- Established relationships with key channels: Google, Meta, Apple

**200+**

**Regions**
- Outbound SMS and voice
- Two-way SMS in 40+ countries

**6**

**Platform instances**
- Platform availability in U.S., Canada, UK, Ireland, India, Sydney, and growing
Total Economic Impact™ of Webex Connect.¹

Forrester® financial summary (three-year risk-adjusted)

330% 50% $1.27M

ROI Increase in productivity Benefits PV

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SMARTY experienced a 500% increase in campaign engagement.

“SMARTY is in an extremely competitive industry, and we are an ambitious company – we were looking for a highly personalized, automated customer experience solution that would keep pace with the speed at which we are moving. Webex Connect has helped overhaul our entire approach to customer communications with its multi-channel capabilities providing a frictionless customer experience.”

Head of Marketing & Propositions
SMARTY

Challenge

• SMARTY had lots of manual processes, disparate systems, and siloed data that were preventing growth. They also lacked a central system of record for customer information.

Strategy

• To have an integrated multi-channel platform which centralizes customer interactions and improves overall CX – Webex Connect.

Results

• SMARTY reached a 70% 5-star review on Trustpilot.
• 100% increase in customer engagement using RCS (Rich Communications Services) business messaging rather than email.
HMRC achieved faster time to market and increased agility

“Webex Campaign has simplified our processes through the management of email and mobile messaging communications, through a single platform, across different services and teams. We continue to learn about the platform’s CX capabilities and will evolve, improve and refine our processes, as part of our digital transformation ambitions and journey.”

Service Owner
HM Revenue & Customs

Challenge

• HMRC used different providers to send their SMS and email communications, which created complexity. They also had concerns about the increasing prevalence of SMS phishing scams and were dealing with high call volumes into their contact center.

Strategy

• Consolidate their email and mobile messaging channel providers and invest in Webex Campaign, a centralized platform delivering communication campaigns at scale, across multiple digital channels.

Results

• HMRC sends 380m emails and 20m SMS campaigns yearly via Webex Campaign
• Profile Manager maintains 11.5m customer records
• HMRC has achieved: “Greater speed to market, enhanced reporting, and improved visibility of communications across teams” with Webex Campaign
D&G reduced inbound call volumes and elevated customer satisfaction

Leveraging the power of Webex Connect, Domestic & General implemented automated workflows to proactively update customers on repair statuses, effectively reducing the need for contact center calls.

This cost-effective approach not only lightened employee workload but also significantly elevated customer satisfaction.

Challenge

- D&G faced challenges in its repair and claims processes, which relied on manual methods including voice calls and postal comms. This led to slow customer interactions, poor engagement, and an upsurge in contact center inquiries.

Strategy

- Use Webex Connect and Webex Engage to adopt digital channels such as SMS, email, LiveChat, WhatsApp.
- Implement automated workflows to proactively update customers on repair statuses, effectively reducing the need for contact center calls.

Results

- Reduced inbound call volumes
  - After implementing web chat for online repair bookings, 99% of customers didn’t follow up with a phone call within 2 days, and 89% didn’t do so within 2 weeks,
- Positive shift in customer sentiment and increased customer retention
- Branding on digital communications created a more cohesive and engaging experience
Recognized by the industry

Cisco recognized as a Visionary in
2023 Gartner® Magic Quadrant™ for
Communications Platform as a Service

Read the report

Gartner, 2023 Gartner® Magic Quadrant™ for Communications Platform as a Service (CPaaS), Lisa Unden-Farboud, Daniel O’Connell, Brian Doherty, and Ajit Patankar – 18th September 2023

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Cisco recognized as a Leader in IDC MarketScape for CPaaS 2023

- Recognized for a range of CPaaS solutions, reliable and scalable platform, and extensive experience
- IDC notes: “consider Cisco when you are a large enterprise company with diverse customer engagement requirements”
- Read the report


The IDC MarketScape vendor analysis model is designed to provide an overview of the competitive fitness of ICT suppliers in a given market. The research methodology utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each vendor’s position within a given market. The Capabilities score measures vendor product, go-to-market, and business execution in the short-term. The Strategy score measures alignment of vendor strategies with customer requirements in a 3-5-year timeframe. Vendor market share is represented by the size of the circles. Vendor year-over-year growth rate relative to the given market is indicated by a plus, neutral or minus next to the vendor name.
CPaaS recognized by the industry

Read more here:
- UC Today Awards 2023
- UC Today
- CX Today
- CX Award